

Job Title: Commission-Based Sales Agent (Remote – Travel Industry)

Company: Our Local Tour

Location: Remote / Worldwide

Compensation: Commission-Only

About Us:

Our Local Tour is a specialist tour operator creating tailor-made holidays and small group tours for travellers seeking immersive, culturally rich, and authentic experiences. Operating within the 'soft' adventure travel market, we cater to clients who value local connections and off-the-beaten-path journeys.

Job Description:

We are looking for a self-motivated, commission-based sales agent to join our growing team. This role is ideally suited for someone already working as an independent sales agent in the travel or related industries who is looking to supplement their lead pipeline.

Each week, you will receive **5–10 qualified leads**, complete with telephone numbers or email. These leads represent potential clients from around the globe who have expressed interest in our travel services. Your role will be to follow up promptly, engage in meaningful conversations, and guide them toward booking their dream holiday with us.

Responsibilities:

- Make initial contact with new leads by phone (if provided) and follow up as needed.
- Establish rapport with potential clients and gain insight into their travel preferences.
- Present and promote our tailor-made and small group tour options.
- Turn leads into sales through effective communication and product knowledge.
- Keep accurate records of interactions and follow-ups.

Requirements:

- Proven experience in sales, ideally in travel, tourism, or related industries.
- Currently working as or experienced in a commission-only sales environment.
- Comfortable making outbound calls to UK based and international clients.
- Excellent communication and interpersonal skills.
- Self-driven, organised, and results oriented.
- Passion for travel and cultural experiences is a strong plus.

What We Offer:

- A steady stream of high intent leads each week.
- The opportunity to sell unique and meaningful travel experiences.
- Full flexibility to work remotely and manage your schedule.
- Commission-only structure with uncapped earning potential.

To Apply:

Please send your CV and a brief introduction explaining why this role is a good fit for you to

aled@ourlocaltour.com